



## **MODERN ADVENTURE**

### **Trip Development Manager**

Portland, Oregon; or Remote

#### **Who We Are**

Modern Adventure handcrafts extraordinary journeys with extraordinary people, to produce magical moments and lasting bonds. We partner with tastemakers across many disciplines and with mission-driven companies who are doing remarkable things. It's our job to create extraordinary travel experiences that bring our partners' points of view, and why they exist, to life.

As a certified B-Corp, we believe in making a difference in people's lives. We have the privilege of working with some of the world's most inspired and inspiring brands and we are fiercely committed to delivering exceptional experiences on all seven continents.

We're also a start-up. That means we're small, nimble, and about finding the right fit for our team. We want to build a company that dares to do big things and dreams of making a difference in the world. So do you.

#### **Who You Are**

You are a travel industry expert, who lives for the art and science of creating extraordinary immersive experiences and ensuring their smooth operations. You are a storyteller, expert magic maker and have the logistics on lock. You deeply understand the guest experience and dynamics of group travel.

You are a designer who honors the authenticity of a destination and can infuse personality and brand-focus to an experience. You thrive on building multi-day trips that showcase the people, places and small things that surprise and delight.

You are a destination expert with global knowledge of the travel product offerings and consumer insights. You are process driven, consistent, organized, dynamic and creative. You're ready to join the growing team of a travel startup and be part of our Trip Development team for us and our partners.

### **What You'll Do**

- Report to the Senior Manager of Trip Development, as a key member of the team, for the development and operations of our Modern Adventure Experiences on all 7 continents.
- Be responsible for the success of your trip development process including; RFP's vendor selection, itinerary curation, supplier negotiations contracting and pricing.
- Create trips that span diverse, geography, audience segments, focus, personality and price points, while maintaining quality and principles of a Modern Adventure Experience.
- Represent the Modern Adventure brand tenets and those of our partners in the development and curation of our Experiences.
- Be the subject matter expert and consultant to internal stakeholders for your trips.
- Develop Modern Adventure Experiences with a focus on cuisine, music, dance, health & wellness, outdoor adventure, artisans and crafters etc.
- Design Experiences that capitalize on our partners brand heritage, IP and story.
- Create and continually refine our Experience offering to be the leader in the immersive travel space
- Own the big picture and every detail of your trip development process and trip quality.
- Oversee the operational aspects of your trips
- Move from the strategic to the tactical with the ability to execute on both.
- Do great work and be great to work with

### **What You'll Bring**

- Knowledge, proven success, energy
- 7+ years of roles in the Travel Experience field
- Deep destination and market trend knowledge and insight
- A proven track record in the creation and implementation of trip planning, operator management and escorted group travel experiences
- Business acumen and breadth of experience to communicate with executive teams
- Ability to work in a fluid, collaborative environment and manage multiple projects simultaneously
- Hustle, courage, humility
- Bonus points for travel industry fluency

### **What We'll Give You**

- An opportunity to work with travel-industry veterans to build something beautiful, and make a difference
- Guidance, support, and inspiration to challenge yourself and take your career to the next level
- Money
- A competitive compensation package that includes awesome health benefits, paid holidays and vacation, exceptional travel opportunities
- A great place to work

**To apply:** Upload your resume and a brief cover letter here: [Trip Development Manager](#)