



MODERN ADVENTURE

**PAID INTERNSHIP**  
**Business Development & Accounts Intern**  
**Portland, Oregon (Remote OK)**

**To apply:** send your resume and cover letter to [careers@modernadventure.com](mailto:careers@modernadventure.com)

**Who We Are**

[Modern Adventure](#) handcrafts extraordinary journeys with extraordinary people, to produce magical moments and lasting bonds. We partner with tastemakers across many disciplines and with mission-driven companies who are doing remarkable things. It's our job to create extraordinary travel experiences that bring our partners' points of view, and why they exist, to life.

As a certified B-Corp, we believe in making a difference in people's lives. We have the privilege of working with some of the world's most inspired and inspiring brands and we are fiercely committed to delivering exceptional experiences on all seven continents.

We're also a start-up. That means we're small, nimble, and about finding the right fit for our team. We want to build a company that dares to do big things and dreams of making a difference in the world. So do you.

**What You'll Do**

Be part of the Modern Adventure Business Development + Accounts Team team, reporting to the Senior Manager of Business Development + Accounts, that identifies and signs on talent and brand partners. You will:

- Support the BD + Accounts team on tasks throughout the entire partner relationship lifecycle
- Source new potential partners and assist with managing outreach & follow up
- Research and support the creation of marketing materials for individual partners
- Track all partner marketing and report on trends, sales, and learnings
- Work with the content team to create assets when needed for partners
- Support the BD + Accounts team with material development, data processing and tracking and reporting
- Work cross functionally and closely communicate with the Experiences team
- Help maintain and refine partnership sales materials

- Work collaboratively in a multidisciplinary team environment
- Move from the strategic to the tactical with the ability to execute on both
- Regularly report on individual results

#### **What You'll Bring**

- Excellent verbal & written communication skills
- The willingness to learn and support where needed in a fast-growing company
- Familiarity with working in a CRM a plus!
- Knowledge, interest and passion for cultural and industry trends
- Bonus points for travel industry fluency and knowledge of and connections to the influencer landscape across multiple cultural verticals. You are a native speaker of travel, culinary and consumer brands

#### **You Are**

- A skilled professional embarking on your career with a passion for partnership development and marketing prowess. You have a competitive spirit,, a knack for process, are extremely organized and have the ability to meet deadlines and goals
- A self-starter with a strong work ethic and a lot of hustle who thrives in a fast-paced, high growth startup environment
- Creative, resourceful, detail-oriented, well-organized and knows how to be scrappy at times
- Someone who flourishes when given responsibility and a sense of ownership
- A gifted listener, connector & communicator, adept at working collaboratively across our growing team
- A people person– you're inspired by building and maintaining relationships
- Comfortable wearing multiple hats and flexing your skills
- Someone who does great work and is great to work with
- Passionate about travel
- Hungry for growth, both professionally and personally

#### **You'll Get To**

- Work with travel industry veterans to build something beautiful and make a difference
- Receive the guidance and support to challenge yourself and take your career to the next level
- Work in a great place with inspiring humans